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**NPI, INC., GSA AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

Federal Supply Schedule for Management, Organizational and Business Improvement  
Services (MOBIS)  
Federal Supply Schedule 874

Contract Number GS10F0088S  
Contract Period: December 19, 2005 through December 18, 2010

NPI, Inc.  
Box 1328, Edmonds  
WA 98020  
425-776-0414, 425-776-0467  
[www.npi-training.com](http://www.npi-training.com)

Small Business  
Veteran-Owned

NPI, Inc. has been in operation since 1983, and provides consulting and integrated training throughout the World. The company is a small, veteran-owned business as defined by the Federal Acquisition Regulation. NPI, Inc. specializes in subjects related to federal government acquisition, assistance, management and operational programs. We have established a reputation for excellence in customer service and quality services.

**CUSTOMER INFORMATION:**

- 1a. Awarded Special Items: SIN 874-1 Consulting Services.
- 1b. Price:

<b>Labor Category</b>	<b>GSA 2006 Hourly Rate</b>
Expert Consultant	\$223.55
Senior Consultant	\$169.20
Consultant	\$124.45

\* Prices exclude reimbursable expense for travel and per diem.

1c. Labor Category Descriptions:

<b>Labor Category</b>	<b>Description</b>
Expert Consultant	<p>Education/Experience: Bachelor's Degree or higher, plus experience. Must have ten years of job-related experience, including management and consulting experience, and ten years subject matter expertise.</p> <p>Specific duties germane to each task order will be provided as required. General duties include: Consulting in a specialized functional or technical area, providing specific guidance reflecting detailed, expert knowledge of the given area or function; perform complex analysis and/or studies to assess assigned issues; when necessary, develop policy options and/or make policy recommendations on matters relating to the client's goals and mission; present findings of analysis and strategic recommendations through reports and/or presentations; develop appropriate plans, including quality control plans, to implement recommended action; interface with customer management personnel to ensure that task order objectives of the client are being accurately and thoroughly addressed.</p>
Senior Consultant	<p>Education/Experience: Bachelor's Degree or higher plus experience. Must have ten years of job-related experience, and five years subject matter expertise.</p> <p>Specific duties germane to each task order will be provided as required. General duties include: Analysis of business or operating procedures, or other assigned areas, to devise most effective method of accomplishing the task order objectives; plan study or analysis of work problems and procedures, such as organizational change, communications, information flow, quality control, cost analysis , or other assigned issues; interface with customer key personnel to ensure that client goals and mission objectives are being met</p>

	<p>through recommended changes; organize and document findings of studies and prepare recommendations for implementation of new systems or procedures; perform review of operational effectiveness of new systems and/or procedures; recommend modifications as required.</p>
<p>Consultant</p>	<p>Education/Experience: Bachelor's Degree plus experience. Must have five years of job-related experience and five years subject matter expertise.</p> <p>Specific duties germane to each task order will be provided as required. General duties include: Review assigned area(s) and determine the most effective method of obtaining data for analysis (such methods could include, surveys, interviews, document review, etc.); develop method and/or prepare instrument for data collection; recommend plan and time frame for data analysis; perform data analysis; prepare written and/or oral report presenting results of analysis; provide support for Expert and Senior Consultants as required; interface with client key personnel to ensure that task order objectives have been addressed accurately and thoroughly.</p>

2. The maximum order is \$ 1,000,000

3. The minimum order is \$300

4. The geographic area includes: CONUS, Alaska, Hawaii and Puerto Rico. Services in other areas will be separately priced to reflect higher travel, shipping and per diem costs.

All rates on the NPI, Inc. price list are **exclusive** of travel and per diem. The client will be invoiced for any travel, per diem, or other direct costs on a reimbursable basis. The reimbursement will be based on Government allowed travel rates. The estimated travel and per diem will be included in the price proposal for any project, when the location of the project has been decided and agreed to by the client and NPI, Inc.

5. Points of Production: All supporting materials are produced in the State of Washington.

6. Discount from Pricing: Government net prices - See Price List above.
7. Quantity Discount: None
8. Prompt Payment Terms: Net 30.
9. Use of Government Purchase Cards:
  - a. Government purchase cards are accepted at or below the micro purchase threshold.
  - b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign Items: None.
- 11a. Time of delivery: two weeks or more after the order.
- 11b. Expedited delivery is available for all offered items.
- 11c. Overnight or two-day delivery service is available for any support materials required.
- 11d. Urgent requests can be made and NPI, Inc. will provide mutually agreeable terms to meet the client's needs.
12. FOB Point(s): At the client's location or training site.
- 13a. Ordering Address: NPI, Inc., Box 1328, Edmonds, WA 98020
- 13b. Ordering Procedure: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. Payment Address: NPI, Inc., Box 1328, Edmonds, WA 98020.
15. Warranty: All services will meet the stated coverage requirements or money will be refunded upon request, within three weeks of the final day of service.
16. Export Charges: Export charges are not applicable for any CONUS, HI, AK or Puerto Rico courses.
17. Terms & Conditions for Government Purchase Card Acceptance: The Government Purchase card can be used for any purchase amount.
- 18-23 Not Applicable.
- 24a. Training materials are printed on recycled content when available. The use of doubled sided copying, and energy efficient copying equipment is NPI, Inc.'s standard operating procedure.
- 24b. Not Applicable.
25. The NPI, Inc. DUNS Number is: 780460739.
26. NPI, Inc. is registered in the Central Contractor Registration (CCR) database.
27. Not Applicable.